

CALIFORNIA CATTLEMAN

MEDIA KIT 2026



THE OFFICIAL PUBLICATION OF THE CALIFORNIA CATTLEMEN'S ASSOCIATION



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CCA



FACTS & INFORMATION

FREQUENCY: MONTHLY WITH MAY & JUNE COMBINED

The *California Cattleman* magazine is an award-winning publication that has been highly respected in the agriculture and livestock communities for decades. The ability of this publication to maintain relevance to beef producers across the country for many years demonstrates the California Cattlemen's Association's commitment to keeping beef producers informed and providing the best advertising option for you!

TARGET AUDIENCE

- Beef producers — commercial, seedstock and feedyard
- Beef industry supporters
- Property owners
- Allied industry partners
- State and local government officials

READERSHIP

The *California Cattleman* is an invaluable resource for reaching the people who want your products and services, including more than 5,000 members of the California Cattlemen's Association and California CattleWomen, Inc. This publication also reaches several thousand additional readers, including:

- Subscribing beef producers throughout the Western U.S.
- State and local agriculture officials
- California livestock auction yard buyers and sellers
- Elected officials

YOUR ADVERTISING DOLLARS AT WORK

Every dollar of "profit" from advertising is reinvested into the ranching community. Last year, your advertising dollars not only delivered your ad to over 10,000 readers throughout the West but also funded critical efforts to benefit the ranching community including 2025 efforts in:

- Legislative outreach that led to the allocation of \$2 million annually for wolf predation compensation in the state budget.
- Effective communication with regulatory stake holders to move to phase 2 of a wolf management plan, which underscores the burden the increasing wolf population is across the state.
- Supporting several bills in the 2024-2025 Legislative Session that will improve a myriad of issues for California cattle producers, including AB 525 which extends the ag vehicle exemption in the California Highway Patrol's BIT program.

FIELD & RING SERVICES

It is important to CCA that as an advertiser, you get the most bang for your buck. For more than 25 years, Matt Macfarlane has served as one of California's premier livestock auction affiliates, working ringside at production and consignment sales, as well as working to help producers market their cattle prior to sale time.

As an advertiser, not only do you reach subscribers who use this publication as a top source of information, you also gain access to a respected marketing agent who will work specifically to get you buyers and ensure your stock go for top dollar at marketing time. With more than two decades in the marketing business, Macfarlane's experience, coupled with the quality of the *California Cattleman* as a publication, gives you – the advertiser – the best opportunity to gain from advertising your products and services.

For more information, or to place your advertising order, contact Matt Macfarlane at (916) 803-3113 or m3cattlemarketing@gmail.com or contact the CCA office at (916) 444-0845.

EDITORIAL


The *California Cattleman* has been the official publication of the California Cattlemen's Association since 1918. CCA is the only organization dedicated solely to protecting and preserving beef production in California. As the official publication of CCA, the *California Cattleman* is the only magazine published in the state that is written specifically for beef producers in the Golden State. This magazine provides relevant and timely information of interest and necessity to cattle producers in the West. Topics of focus include:

- Herd health information
- Breed features
- Innovative ideas for producers
- The latest news from the beef cattle community
- Current state and federal lobbying issues
- Water and property rights
- Disaster relief options
- Cattle marketing

EDITORIAL CALENDAR

ISSUE	FEATURE FOCUS
JANUARY	Northwest Bull Sale Preview, Red Bluff Bull & Gelding Sale, CCA Convention wrap-up
FEBRUARY	Northwest Bull Sale Season, Hereford breeders and breed association updates
MARCH	Angus, Simmental, SimAngus, Brangus breeds breeding and pre-health and handling
APRIL	Charolais, Shorthorn, Wagyu, Limousin and animal health and handling
MAY/JUNE	Auction barns, Internet sales and feedlot management
JULY	Midyear legislative and regulatory update, and fall pre-breeding
AUGUST	Annual Bull Buyers Guide, genetics, midyear meeting reports and fire season
SEPTEMBER	Heifer retention, Cal Poly Bull Test and bull turnout
OCTOBER	Fall marketing, female sales and winter preparation
NOVEMBER	Winter health and handling and convention preview
DECEMBER	Year-end summary, legislative preview and annual calendar ad inserts

Subject to change based on weather and market fluctuations



REACH YOUR DIRECT AUDIENCE AND BENEFIT CATTLE INDUSTRY ADVOCACY EFFORTS ON THE WEST COAST AND BEYOND!

2026 ADVERTISING RATES

SIZE	DIMENSIONS	MEMBER RATES	NON-MEMBER RATES
Full Spread	2 full pages	\$2,650	\$2,950
Full Page	8 1/4" x 10 3/4" 1/8" extra on all sides for full bleed	\$1,325	\$1,475
1/2 page	7 1/2" wide x 4 3/4" tall	\$950	\$1,050
1/3 page	square: 4 3/4" x 4 3/4" vertical: 2 3/8" wide x 10" tall	\$630	\$700
1/4 page	3 5/8" wide x 4 3/4" tall	\$500	\$550
1/6 page	4 3/4" x 2 3/8"	\$315	\$345

All ads available in full 4-color process. Contact us regarding any ad questions or specs not found here.

Contract Advertising:

6-ISSUE CONTRACT: 5% DISCOUNT
11-ISSUE CONTRACT: 10% DISCOUNT

Consider advertising in our Buyer's Guide!

THESE 2"X 2" CONTRACT ADS GIVE YOU
YEAR-ROUND EXPOSURE AT A BARGAIN!

\$500 FOR FIRST 11 ISSUES
\$450 FOR 11-ISSUE RENEWAL

Buyers Guide ads do not qualify for contract discounts.

2026 ADVERTISING DEADLINES

ISSUE	SPACE	MATERIAL	CAMERA READY
January	Dec. 1, 2025	Dec. 9, 2025	Dec. 15, 2025
February	Jan. 2, 2026	Jan. 9, 2026	Jan. 16, 2026
March	Feb. 3, 2026	Feb. 9, 2026	Feb. 16, 2026
April	March 2, 2026	March 9, 2026	March 16, 2026
May/June	April 17, 2026	April 27, 2026	May 4, 2026
July	June 1, 2026	June 8, 2026	June 15, 2026
August	July 1, 2026	July 8, 2026	July 15, 2026
September	Aug 3, 2026	Aug. 10, 2026	Aug. 17, 2026
October	Sept. 1, 2026	Sept. 8, 2026	Sept. 15, 2026
November	Oct. 1, 2026	Oct. 8, 2026	Oct. 15, 2026
December	Nov. 2, 2026	Nov. 9, 2026	Nov. 16, 2026

**We will always provide ad proofs to ads built in house. While every effort is always made to ensure correct, error-free ads are published, the publisher cannot be held responsible for errors to ads and/or copy that are sent in after deadlines.*

GENERAL SPECIFICATIONS

Our design staff will build your ad for you following the material deadline at left at no additional charge.

If you are submitting your own camera-ready ad, you may e-mail it by the camera-ready deadline to magazine@calcattlemen.org or stevie.ipsen@gmail.com.

High-resolution CMYK PDFs with bleed marks are required for all camera-ready ads. Please keep all text 1/2" from page edge to ensure maximum print quality.

ADDITIONAL CHARGES:

CCA will submit your ad to other publications at no charge provided no size changes are required. Resizing of ads will result in a \$30 charge per size change.

Premium positions (inside covers) or specific ad placement requests that can be met will result in \$50 additional charge.

Overrun tearsheets are only available on request and are \$15 per 50 copies.

CONTACT

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For subscriptions or billing
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at (916) 444-0845.

ALL PAYMENTS SHOULD BE SENT TO:
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