# 2019 CALIFORNIA CATTLE INDUSTRY TRADESHOW



# **EXHIBITOR AGREEMENT** December 4-6<sup>th</sup> • Peppermill Resort Reno





WESTERN**UNITED**DAIRIES

## **2019 Tradeshow Booth Details**

#### **Booth Cost**

The 2019 California Cattle Industry Tradeshow will be held Reno, Nevada, December 4-6<sup>th</sup>. Booth spaces are 10'x10' and include: backdrape, side rail, ID sign, one six foot skirted table, two side chairs and one wastebasket.

#### Not a member?

You may take advantage of the member rate by including CCA member dues with your booth payment and indicating so on your registration form.

### **Booth Assignments**

Initial booth space reservations will be taken through **FRIDAY**, **SEPTEMBER 26**.

Once space is assigned, you will notified of your booth assignment and sent a Service Manual to be used to order any extra services or booth furnishings you will need. The manual will also provide shipping information to you.

## **CCA Convention Program Advertisements**

Art Deadline: **October 15th** for camera ready artwork.

#### Need Us to Build an Ad for You?

No problem. Send us your copy and logos by **September 30th** and we will build an ad. Please note that logos should be transparent backgrounds (png file or eps) and at least 600 dpi in quality. Please include a .125" bleed on all ads.

CCA & WUD Member rate	Non-member rate
\$500	\$600
\$850	\$950
\$1,000	\$1,100
\$1,150	\$1,250
	Member rate   \$500   \$850   \$1,000

Exhibitors are limited to four booths



Ad size	Price	Dimensions
Third page	\$150	4" wide x 2.83" tall
Half page	\$200	4" wide x 4.25" tall
Full page	\$300	4" wide x 8.5" tall

# Send ad copy or camera ready art to Katie Roberti at katier@calcattlemen.org.

**Tradeshow Questions?** Contact Lisa Brendlen at lisa@calcattlemen.org or (916) 444-0845 or Norma Castillo at ncastillo@westernuniteddairymen.com or (209) 527-6453.

## **2019 Tradeshow Exhibitor Rules**

- 1. All exhibitors must complete an Exhibit Booth Order Form and include check or credit card payment.
- 2. Each individual company must purchase their own booth space. Sharing booth space is not permitted.
- 3. Pre-registration fees for **three** individuals are included for each exhibiting company. This only applies if the application is received and paid on time. Late and on-site registrations will be charged on a per person basis. Companies with more than **three** individuals will be asked to pay a convention registration fee for each additional person.
- 4. Phone orders and verbal commitments will not be accepted or honored. If such commitments are assumed, they will not be binding upon the California Cattlemen's Association or Western United Dairies.
- 5. All exhibitors must pick up their name badge and tickets before setting up in the exhibit area. These can be picked up (BY EXHIBITORS ONLY) at the registration desks onsite beginning Wednesday, December 5, 2019.
- 6. All exhibitors will adhere to the exhibit booth set-up and teardown times, no exceptions.
- 7. The decorating/exhibitor firm is GES. They will furnish each exhibitor with information on booth set-ups and costs for additional equipment. The booths will be 10' X 10' in size.
- 8. Any exhibitor selling or promoting counterfeit or bogus goods will be reported to the authorities and then asked to leave without refund.
- 9. The California Cattlemen's Association and Western United Dairies assume no liability for theft or damage to any exhibitor's property.
- 10. Exhibit space is assigned based on membership status and participation in association events throughout the year.
- 11. Exhibitors must abide by rules of Association, and the laws of Washoe County, the State of Nevada and the United States.

# 2019 Tentative Tradeshow Schedule

#### Wednesday, December 4, 2019

7 - 11 am	Exhibitor Move-In
9 am - 10 am	Mandatory Tradeshow Exhibitor/Allied Industry Council Meeting
11 - Noon	YCC Networking in the Trade Show
Noon -  9:30 pm	Tradeshow Open to All
5:30 - 6:30 pm	Allied Industry Wine and Cheese Reception
6:30 - 9:30 pm	Tradeshow Welcome Party

#### Thursday, December 5, 2019

7 am - 2 pm	Tradeshow Open to All
7 - 8 am	Breakfast in the Tradeshow
7 - 10 am	Bloody Mary Bar
Noon - 1 pm	Lunch in the Tradeshow
2 pm	Trade Show Closes/Exhibitor Dismantle and Move Out

## 2019 Tradeshow Order Form

Please fill out the form below and fax it to (916) 444-2194, email it to lisa@calcattlemen.org, or mail it with payment to: CCA, 1221 H Street, Sacramento, CA 95814. Orders may also be made online at calcattlemen.org.

#### **1. CONTACT INFORMATION**

Company name	Primary contact person				
Phone Number	Email address				
Address	City/ State/ZIP				
2. ORDERS					
# of Exhibit Spaces (limit 4)	Booth space fees:	\$			
\$500 members/\$600 non-members \$350 for 2nd booth, \$150 each for 3rd & 4th booths					
Program Advertising 1/3 Page @ \$150 (4" wide x 2.83" tall plus .125" bleed) 1/2 Page @ \$200 (4" wide x 4.25" tall plus .125" bleed) Full Page @ \$300 (4" wide x 8.5" tall plus .125" bleed)	Advertising fees:	<u>\$</u>			
Membership	Membership:	\$			
CCA Allied Member \$220 CCA Associate Member \$100	Total to charge:	\$			

**3. BOOTH STAFFING** 

Booth fees come with complimentary name badges for three. Meals and other event tickets may be ordered separately.

<u>Please write the names of your booth staff for badges.</u>		2 <u>.</u>		
1.		3 <u>.</u>		
4. PAYMENT	Credit Card	Check (payable to the Californ	ia Cattlemen's Association.)	
Card Number		Expiration Date		
Name as it appears on card		Authorized Signature	Date	
5. EXECUTION OF AGREEMENT				

The undersigned hereby agrees to abide by all rules & regulations under which exhibit space and advertising is sold.