

June 4, 2010



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Workers' Compensation Mid-year Renewal Deadline Approaches - Andreini & Company Program Pays Dividends

The new workers' compensation program for cattle ranchers is paying dividends to cattle ranchers. In addition to dividends, the exclusive rates for CCA members are the lowest in the market.

Many workers' compensation policies expire at the end of June, so if you are interested in obtaining more information before you renew your existing policy, contact Doug Winnett at Andreini & Company for a premium quote today at (800) 969-2522.

Andreini & Company has been the endorsed Insurance Broker for the CCA for nearly 30 years and continues to bring CCA members the best workers' compensation and other insurance products and pricing in the industry. As they have for many years, Andreini & Company continues to distribute a promotional fee from premiums paid by our members for the new worker's compensation program to help keep our association a strong voice for ranchers in the state.

2010 CCA/CCW Midyear Meeting Registration Deadline Approaching

The 2010 CCA/CCW Midyear Meeting will take place June 16-17, at the Lake Natoma Inn in Folsom. This is your opportunity as a member to give direction to your association. New this year, we have a condensed two-day meeting schedule to collaborate with the 2010 CBCIA Tour, June 18-20, following the Midyear Meeting.

Registration materials should have arrived in your mailbox. Registration forms are available on our Web site, www.calcattlemen.org, for you to print and mail in or online registration is also available on the CCA Web site until Monday, June 7. Meeting registration is also available at the meeting location.

Hotel reservations can be made by calling the Lake Natoma Inn at (916) 351-1500. If you have any questions about Midyear, please contact Chaley Paulson in the CCA office at (916) 444-0845 or chaley@calcattlemen.org.

Look in your Mail Box for Ecosystem Services Survey

This week, 200 randomly-selected CCA members were mailed an Ecosystem Services Survey. The goal of the survey is understand ranchers' level of interest and the potential for developing payments for the ecosystem services (i.e. environmental benefits such as carbon sequestration, water quality improvements, wildlife habitat, etc.) that ranching provides. Emerging markets offer the potential to provide a financial return to ranchers for good environmental stewardship by creating new economic incentives for practices that improve the quality of water, soil, air and wildlife habitat on working landscapes.

CCA is working with California Rangeland Conservation Coalition partners, including the California Rangeland Trust, Natural Resources Conservation Service, Defenders of Wildlife and California Woolgrowers on this anonymous survey of ranchers on developing ecosystem markets. Members who receive the survey are encouraged to fill it out and send it back so the results can be tabulated. No personal information was shared with partners, research team members or will be collected for compiling survey results.

“It is imperative ranchers perspectives are considered in the development of emerging ecosystem services markets,” said CCA President Tom Talbot, DVM. “CCA members have a unique opportunity through this survey to guide the structuring of markets that are designed with rancher’s preferences in mind, therefore I encourage you to take the time to complete the survey.”

If you have any questions about the survey, please contact Tracy Schohr in the CCA office at (916) 444-0845 or tschohr@calcattlemen.org.

Rangeland Coalition Gathers in Washington, D.C.

During the last week in May, California Rangeland Conservation Coalition partners met in Washington, D.C. During the trip, CCA staff met with partner affiliates at the national level, agency representatives and staff of California senators and congressional delegation. Discussions centered on collaborative conservation, visions of the 2012 Farm Bill, targeted Estate Tax reform and other Rangeland Coalition priorities.

For more information on meetings attended during the trip, contact Tracy Schohr in the CCA office at (916) 444-0845 or tracy@calcattlemen.org.

Sierra Nevada Conservancy Launches Strategic Planning Initiative

This week, the Governing Board of the Sierra Nevada Conservancy (SNC) launched their strategic planning initiative. A workshop was held in Markleeville that was attended by CCA members and staff. The purpose of this workshop was to discuss the SNC's progress to date and consider key issues and approaches as the organization begins the process of updating its strategic plan that was originally created in 2006. CCA highlighted the importance of the SNC funding of outreach on the benefits of working landscapes and funding of voluntary conservation easements on private ranches as successes that should continue in the future, along with elevating the need for funding for research from the SNC on the ecological benefits of grazing in the region.

CCA staff will continue to monitor and participate in the SNC Strategic Plan update. For questions contact Tracy Schohr in CCA office at (916) 444-0845 or tschohr@calcattlemen.org.

Nominations Now Being Accepted for Fisheries Restoration Grant Program Peer Review Committee

The California Department of Fish and Game (DFG) Fisheries Restoration Grant Program (FRGP) is seeking nominations to fill two vacancies on the FRGP Peer Review Committee (PRC).

Pursuant to the Public Resources Code, section 6217, members of the PRC are appointed by the Director of DFG to provide advice, oversight and recommendations regarding grant funding priorities for the FRGP. Seven of the PRC's 14 representatives are recommended by the California Advisory Committee on Salmon and Steelhead Trout. The remaining seven represent the following interests: one representative from the agriculture industry, one representative from the timber industry, one representative of public water agency interests, one academic or research scientist with expertise in anadromous fisheries restoration, and three county supervisors from coastal counties (the county supervisors are recommended by the California State Association of Counties). Because the FRGP only awards grants to applicants within coastal counties of California,

all representatives must reside in or represent interests in coastal counties in which salmon and steelhead exist.

Currently, the agriculture and timber representative seats are vacant. DFG will accept nominations from the general public for these positions through June 30. Appointed representatives will serve for four years, starting with the PRC meeting in the fall of 2010.

To nominate a representative for either the agriculture or timber seat, send a nomination letter to Patty Forbes, FRGP Coordinator, 830 S Street, Sacramento, CA 95811. Nomination letters should include a resume of the candidate and verification that they represent coastal counties in which salmon and steelhead exist.

Cattle Fax Weekly Market Highlight June 4, 2010

The fed cattle market was mostly \$1 to \$1.50 higher this week on a live basis and up \$3 to \$5 on a dressed basis. In the North, cattle sold for mostly \$95 to \$95.50 live and \$154 to \$155 dressed. In the South, the bulk of the sales were collected at \$94 to \$95.50. Boxed beef values slipped lower on the week, led by weakness in the Loin complex. Movement was moderate with above average Memorial Day business reported. Feeder cattle and calf prices were mostly flat this week amid very light receipts due to the Holiday shortened week. Prices will be better tested next week as we move past the Holiday week. Slaughter cows were even to \$2.00 lower for the week. Corn values softened on the week as the crop continues to progress well amid excellent growing conditions.

Help Your Business and Your Industry by Joining CCA Today

Do you like what you see here? Are you interested in participating in these important efforts and receiving additional publications about California's beef cattle industry? If you're not yet a member, you can lend your support by joining the California Cattlemen's Association (CCA) today. CCA is the only membership organization in California dedicated solely to looking out for the interests of ranching families and California's cattle industry.

CCA staff and officers work every day to ensure that our members have a known voice in Sacramento and in Washington, D.C. CCA defends your private property rights; works towards preserving private and public rangeland; protects the health of California's cattle herd; and provides scholarships to help the next generation of ranchers remain in the industry.

Joining this critical effort is simple for cattle producers, landowners and supporters of the industry. Call Stevie in the CCA office at (916) 444-0845 or email requests for membership information to stevie@calcattlemen.org.

**This newsletter is a publication of the California Cattlemen's Association.
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